

WARNING:

Complete this form truthfully. False statements or omissions may result in denial of your application, revocation of your registration, or criminal prosecution. You must keep this form updated by filing periodic amendments. See Form ADV General Instruction 4.

Item 1 Identifying Information

Responses to this Item tell us who you are, where you are doing business, and how we can contact you. If you are filing an *umbrella registration*, the information in Item 1 should be provided for the *filing adviser* only. General Instruction 5 provides information to assist you with filing an *umbrella registration*.

A.

Your full legal name (if you are a sole proprietor, your last, first, and middle names):

VALLEY WEALTH MANAGERS, INC.

B.

(1) Name under which you primarily conduct your advisory business, if different from Item 1.A.

VALLEY WEALTH MANAGERS, INC.

List on *Section 1.B. of Schedule D* any additional names under which you conduct your advisory business.

(2) If you are using this Form ADV to register more than one investment adviser under an *umbrella registration*, check this box ☐

If you check this box, complete a Schedule R for each relying adviser.

C.

If this filing is reporting a change in your legal name (Item 1.A.) or primary business name (Item 1.B.(1)), enter the new name and specify whether the name change is of

☐ your legal name or ☐ your primary business name:

D.

(1) If you are registered with the SEC as an investment adviser, your SEC file number: 801-25461

(2) If you report to the SEC as an *exempt reporting adviser*, your SEC file number:

(3) If you have one or more Central Index Key numbers assigned by the SEC ("CIK Numbers"), all of your CIK numbers:

No Information Filed

E.

(1) If you have a number ("CRD Number") assigned by the *FINRA's CRD* system or by the IARD system, your *CRD* number: 108879

If your firm does not have a *CRD* number, skip this Item 1.E. Do not provide the *CRD* number of one of your officers, employees, or affiliates.

(2) If you have additional *CRD* Numbers, your additional *CRD* numbers:

No Information Filed

F.

Principal Office and Place of Business

(1) Address (do not use a P.O. Box):

Number and Street 1:

80 EAST RIDGEWOOD AVE

City:

PARAMUS

State:

New Jersey

Number and Street 2:

SUITE 3

Country:

United States

ZIP+4/Postal Code:

07652

If this address is a private residence, check this box: ☐

List on *Section 1.F. of Schedule D* any office, other than your principal office and place of business, at which you conduct investment advisory business. If you are applying for registration, or are registered, with one or more state securities authorities, you must list all of your offices in the state or states to which you are applying for registration or with whom you are registered. If you are applying for SEC registration, if you are registered only with the SEC, or if you are reporting to the SEC as an exempt reporting adviser, list the largest twenty-five offices in terms of numbers of employees as of the end of your most recently completed fiscal year.

(2) Days of week that you normally conduct business at your *principal office and place of business*:

☒ Monday - Friday

☐ Other:

Normal business hours at this location:

9:00 A.M. - 5:00 P.M.

(3) Telephone number at this location:

888-794-7940

(4) Facsimile number at this location, if any:

(5) What is the total number of offices, other than your *principal office and place of business*, at which you conduct investment advisory business as of the end of your most recently completed fiscal year?

G. Mailing address, if different from your *principal office and place of business* address:

|                      |        |                      |                    |
|----------------------|--------|----------------------|--------------------|
| Number and Street 1: |        | Number and Street 2: |                    |
| City:                | State: | Country:             | ZIP+4/Postal Code: |

If this address is a private residence, check this box: ☐

H. If you are a sole proprietor, state your full residence address, if different from your *principal office and place of business* address in Item 1.F.:

|                      |        |                      |                    |
|----------------------|--------|----------------------|--------------------|
| Number and Street 1: |        | Number and Street 2: |                    |
| City:                | State: | Country:             | ZIP+4/Postal Code: |

Yes No

I. Do you have one or more websites or accounts on publicly available social media platforms (including, but not limited to, Twitter, Facebook and LinkedIn)? ☒ ☐

*If "yes," list all firm website addresses and the address for each of the firm's accounts on publicly available social media platforms on [Section 1.I. of Schedule D](#). If a website address serves as a portal through which to access other information you have published on the web, you may list the portal without listing addresses for all of the other information. You may need to list more than one portal address. Do not provide the addresses of websites or accounts on publicly available social media platforms where you do not control the content. Do not provide the individual electronic mail (e-mail) addresses of employees or the addresses of employee accounts on publicly available social media platforms.*

J. Chief Compliance Officer

(1) Provide the name and contact information of your Chief Compliance Officer. If you are an *exempt reporting adviser*, you must provide the contact information for your Chief Compliance Officer, if you have one. If not, you must complete Item 1.K. below.

|                      |        |                           |                    |
|----------------------|--------|---------------------------|--------------------|
| Name:                |        | Other titles, if any:     |                    |
| Telephone number:    |        | Facsimile number, if any: |                    |
| Number and Street 1: |        | Number and Street 2:      |                    |
| City:                | State: | Country:                  | ZIP+4/Postal Code: |

Electronic mail (e-mail) address, if Chief Compliance Officer has one:

(2) If your Chief Compliance Officer is compensated or employed by any *person* other than you, a *related person* or an investment company registered under the Investment Company Act of 1940 that you advise for providing chief compliance officer services to you, provide the *person's* name and IRS Employer Identification Number (if any):

Name:  
IRS Employer Identification Number:

K. Additional Regulatory Contact Person: If a person other than the Chief Compliance Officer is authorized to receive information and respond to questions about this Form ADV, you may provide that information here.

|                      |        |                           |                    |
|----------------------|--------|---------------------------|--------------------|
| Name:                |        | Titles:                   |                    |
| Telephone number:    |        | Facsimile number, if any: |                    |
| Number and Street 1: |        | Number and Street 2:      |                    |
| City:                | State: | Country:                  | ZIP+4/Postal Code: |

Electronic mail (e-mail) address, if contact person has one:

Yes No

L. Do you maintain some or all of the books and records you are required to keep under Section 204 of the Advisers Act, or similar state law, somewhere other than your *principal office and place of business*? ☒ ☐

*If "yes," complete [Section 1.L. of Schedule D](#).*

Yes No

M. Are you registered with a *foreign financial regulatory authority*? ☐ ☒

*Answer "no" if you are not registered with a foreign financial regulatory authority, even if you have an affiliate that is registered with a foreign financial regulatory authority. If "yes," complete [Section 1.M. of Schedule D](#).*

Yes No

N. Are you a public reporting company under Sections 12 or 15(d) of the Securities Exchange Act of 1934? ☐ ☒

Yes No

O. Did you have \$1 billion or more in assets on the last day of your most recent fiscal year? ☐ ☒  
If yes, what is the approximate amount of your assets:

☒ \$50 billion or more

For purposes of Item 1.O. only, "assets" refers to your total assets, rather than the assets you manage on behalf of clients. Determine your total assets using the total assets shown on the balance sheet for your most recent fiscal year end.

P. Provide your *Legal Entity Identifier* if you have one:

A *legal entity identifier* is a unique number that companies use to identify each other in the financial marketplace. You may not have a *legal entity identifier*.

SECTION 1.B. Other Business Names

List your other business names and the jurisdictions in which you use them. You must complete a separate Schedule D Section 1.B. for each business name.

Name: HALLMARK CAPITAL MANAGEMENT

Jurisdictions

|                                        |                                        |                                        |                                        |
|----------------------------------------|----------------------------------------|----------------------------------------|----------------------------------------|
| <input checked="" type="checkbox"/> AL | <input checked="" type="checkbox"/> IL | <input type="checkbox"/> NE            | <input checked="" type="checkbox"/> SC |
| <input type="checkbox"/> AK            | <input type="checkbox"/> IN            | <input checked="" type="checkbox"/> NV | <input type="checkbox"/> SD            |
| <input type="checkbox"/> AZ            | <input type="checkbox"/> IA            | <input checked="" type="checkbox"/> NH | <input type="checkbox"/> TN            |
| <input type="checkbox"/> AR            | <input type="checkbox"/> KS            | <input checked="" type="checkbox"/> NJ | <input checked="" type="checkbox"/> TX |
| <input checked="" type="checkbox"/> CA | <input checked="" type="checkbox"/> KY | <input type="checkbox"/> NM            | <input type="checkbox"/> UT            |
| <input checked="" type="checkbox"/> CO | <input checked="" type="checkbox"/> LA | <input checked="" type="checkbox"/> NY | <input type="checkbox"/> VT            |
| <input checked="" type="checkbox"/> CT | <input type="checkbox"/> ME            | <input checked="" type="checkbox"/> NC | <input type="checkbox"/> VI            |
| <input checked="" type="checkbox"/> DE | <input checked="" type="checkbox"/> MD | <input type="checkbox"/> ND            | <input checked="" type="checkbox"/> VA |
| <input type="checkbox"/> DC            | <input checked="" type="checkbox"/> MA | <input checked="" type="checkbox"/> OH | <input type="checkbox"/> WA            |
| <input checked="" type="checkbox"/> FL | <input checked="" type="checkbox"/> MI | <input type="checkbox"/> OK            | <input type="checkbox"/> WV            |
| <input checked="" type="checkbox"/> GA | <input type="checkbox"/> MN            | <input type="checkbox"/> OR            | <input checked="" type="checkbox"/> WI |
| <input type="checkbox"/> GU            | <input type="checkbox"/> MS            | <input checked="" type="checkbox"/> PA | <input type="checkbox"/> WY            |
| <input type="checkbox"/> HI            | <input type="checkbox"/> MO            | <input type="checkbox"/> PR            | <input type="checkbox"/> Other:        |
| <input type="checkbox"/> ID            | <input type="checkbox"/> MT            | <input type="checkbox"/> RI            |                                        |

SECTION 1.F. Other Offices

Complete the following information for each office, other than your *principal office and place of business*, at which you conduct investment advisory business. You must complete a separate Schedule D Section 1.F. for each location. If you are applying for SEC registration, if you are registered only with the SEC, or if you are an *exempt reporting adviser*, list only the largest twenty-five offices (in terms of numbers of *employees*).

|                                             |                   |                                   |                             |
|---------------------------------------------|-------------------|-----------------------------------|-----------------------------|
| Number and Street 1:<br>19495 BISCAYNE BLVD |                   | Number and Street 2:<br>SUITE 500 |                             |
| City:<br>AVENTURA                           | State:<br>Florida | Country:<br>United States         | ZIP+4/Postal Code:<br>33180 |

If this address is a private residence, check this box: ☐

|                                   |                           |
|-----------------------------------|---------------------------|
| Telephone Number:<br>305-918-6960 | Facsimile Number, if any: |
|-----------------------------------|---------------------------|

If this office location is also required to be registered with FINRA or a *state securities authority* as a branch office location for a broker-dealer or investment adviser on the Uniform Branch Office Registration Form (Form BR), please provide the *CRD Branch Number* here:  
142032

How many *employees* perform investment advisory functions from this office location?  
10

Are other business activities conducted at this office location? (check all that apply)

- ☒ (1) Broker-dealer (registered or unregistered)
- ☒ (2) Bank (including a separately identifiable department or division of a bank)













SECTION 1.L. Location of Books and Records

Complete the following information for each location at which you keep your books and records, other than your *principal office and place of business*. You must complete a separate Schedule D, Section 1.L. for each location.

Name of entity where books and records are kept:  
VALLEY NATIONAL BANK

|                                          |                      |                           |                                  |
|------------------------------------------|----------------------|---------------------------|----------------------------------|
| Number and Street 1:<br>1460 VALLEY ROAD |                      | Number and Street 2:      |                                  |
| City:<br>WAYNE                           | State:<br>New Jersey | Country:<br>United States | ZIP+4/Postal Code:<br>07470-2089 |

If this address is a private residence, check this box: ☐

|                                   |                                           |
|-----------------------------------|-------------------------------------------|
| Telephone Number:<br>973-305-8800 | Facsimile number, if any:<br>973-305-1605 |
|-----------------------------------|-------------------------------------------|

This is (check one):

☒ one of your branch offices or affiliates.

☐ a third-party unaffiliated recordkeeper.

☐ other.

Briefly describe the books and records kept at this location.  
NEW CENTURY CORPORATE RECORDS, FINANCIAL/ACCOUNTING RECORDS

Name of entity where books and records are kept:  
SMARSH INC.

|                                           |                  |                                   |                             |
|-------------------------------------------|------------------|-----------------------------------|-----------------------------|
| Number and Street 1:<br>851 SW 6TH AVENUE |                  | Number and Street 2:<br>SUITE 800 |                             |
| City:<br>PORTLAND                         | State:<br>Oregon | Country:<br>United States         | ZIP+4/Postal Code:<br>97204 |

If this address is a private residence, check this box: ☐

|                                     |                           |
|-------------------------------------|---------------------------|
| Telephone Number:<br>1-866-762-7741 | Facsimile number, if any: |
|-------------------------------------|---------------------------|

This is (check one):

☐ one of your branch offices or affiliates.

☒ a third-party unaffiliated recordkeeper.

☐ other.

Briefly describe the books and records kept at this location.  
ELECTRONIC COMMUNICATIONS, INCLUDING E-MAIL

Name of entity where books and records are kept:  
PERSHING LLC

|                                            |                      |                           |                             |
|--------------------------------------------|----------------------|---------------------------|-----------------------------|
| Number and Street 1:<br>ONE PERSHING PLAZA |                      | Number and Street 2:      |                             |
| City:<br>JERSEY CITY                       | State:<br>New Jersey | Country:<br>United States | ZIP+4/Postal Code:<br>07399 |

If this address is a private residence, check this box: ☐

|                                   |                           |
|-----------------------------------|---------------------------|
| Telephone Number:<br>201-761-5208 | Facsimile number, if any: |
|-----------------------------------|---------------------------|

- This is (check one):
- ☐ one of your branch offices or affiliates.
  - ☒ a third-party unaffiliated recordkeeper.
  - ☐ other.

Briefly describe the books and records kept at this location.  
PERSHING LLC MAINTAINS BOOKS AND RECORDS, INCLUDING CUSTOMER STATEMENTS, CONFIRMATION AND TRANSACTION ACTIVITY PURSUANT TO A CLEARING AGREEMENT

Name of entity where books and records are kept:  
IRON MOUNTAIN INFORMATION MANAGEMENT, INC.

|                                              |                    |                           |                             |
|----------------------------------------------|--------------------|---------------------------|-----------------------------|
| Number and Street 1:<br>220 EAST 42ND STREET |                    | Number and Street 2:      |                             |
| City:<br>NEW YORK                            | State:<br>New York | Country:<br>United States | ZIP+4/Postal Code:<br>10017 |

If this address is a private residence, check this box: ☐

|                                   |                           |
|-----------------------------------|---------------------------|
| Telephone Number:<br>484-354-1024 | Facsimile number, if any: |
|-----------------------------------|---------------------------|

- This is (check one):
- ☐ one of your branch offices or affiliates.
  - ☒ a third-party unaffiliated recordkeeper.
  - ☐ other.

Briefly describe the books and records kept at this location.  
IRON MOUNTAIN MAINTAINS ARCHIVED CLIENT AND FIRM RECORDS

Name of entity where books and records are kept:  
SALESFORCE.COM INC

|                                            |                      |                                   |                             |
|--------------------------------------------|----------------------|-----------------------------------|-----------------------------|
| Number and Street 1:<br>415 MISSION STREET |                      | Number and Street 2:<br>3RD FLOOR |                             |
| City:<br>SAN FRANCISCO                     | State:<br>California | Country:<br>United States         | ZIP+4/Postal Code:<br>94105 |

If this address is a private residence, check this box: ☐

|                                   |                           |
|-----------------------------------|---------------------------|
| Telephone Number:<br>415-901-7000 | Facsimile number, if any: |
|-----------------------------------|---------------------------|

- This is (check one):
- ☐ one of your branch offices or affiliates.
  - ☒ a third-party unaffiliated recordkeeper.
  - ☐ other.

Briefly describe the books and records kept at this location.  
CLOUD BASED STORAGE FOR BOOKS AND RECORDS

Name of entity where books and records are kept:  
VALLEY NATIONAL BANK

|                                          |                      |                           |                             |
|------------------------------------------|----------------------|---------------------------|-----------------------------|
| Number and Street 1:<br>70 SPEEDWELL AVE |                      | Number and Street 2:      |                             |
| City:<br>MORRISTOWN                      | State:<br>New Jersey | Country:<br>United States | ZIP+4/Postal Code:<br>07960 |

If this address is a private residence, check this box: ☐

Telephone Number:

973-305-4003

Facsimile number, if any:

973-305-8415

- This is (check one):
- ☒ one of your branch offices or affiliates.
  - ☐ a third-party unaffiliated recordkeeper.
  - ☐ other.

Briefly describe the books and records kept at this location.  
CORPORATION AND BOARD OF DIRECTOR DOCUMENTS. CORPORATE BUSINESS ACCOUNTING RECORDS.

Name of entity where books and records are kept:  
IRON MOUNTAIN INC

Number and Street 1:

1189 MAGNOLIA AVE

Number and Street 2:

City:

ELIZABETH

State:

New Jersey

Country:

United States

ZIP+4/Postal Code:

07207

If this address is a private residence, check this box: ☐

Telephone Number:

8008994766

Facsimile number, if any:

- This is (check one):
- ☐ one of your branch offices or affiliates.
  - ☒ a third-party unaffiliated recordkeeper.
  - ☐ other.

Briefly describe the books and records kept at this location.  
INVESTMENT ADVISORY BOOKS AND RECORDS

Name of entity where books and records are kept:  
ENVESTNET ASSET MANAGEMENT, INC.

Number and Street 1:

35 E. WACKER DRIVE

Number and Street 2:

City:

CHICAGO

State:

Illinois

Country:

United States

ZIP+4/Postal Code:

60601

If this address is a private residence, check this box: ☐

Telephone Number:

866-924-8912

Facsimile number, if any:

- This is (check one):
- ☐ one of your branch offices or affiliates.
  - ☒ a third-party unaffiliated recordkeeper.
  - ☐ other.

Briefly describe the books and records kept at this location.  
ENVESTNET IS A PLATFORM FOR ADVISORY BUSINESS.

Name of entity where books and records are kept:  
MYCOMPLIANCEOFFICE

Number and Street 1:

Number and Street 2:















































